

Indoor mobile infrastructures and 5G opportunities.

Technology Surveillance

Product Strategy and Innovation

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Towards 5G

MNO's will need to adapt their networks



Booming data traffic demand

5G technology development

Radio Network

Update with new technology and maximize current network potential







MIMO & Beamforming

Aggregation

Carrier

NBloT LTE-M

Densification

Increase number of service points to relieve current macro cells



DAS









Smallcell

WiFi

Fronthaul & Backhaul

Increase backhaul to improve speeds and avoid bottleneck



FTTH



FTTA



Fixed Wireless Access

Cloud and Edge computing

Reduce latency



Edge **Processing**

Mobile Edge data centers

Network virtualization

Virtualize active elements from mobile and fixed networks









C-RAN

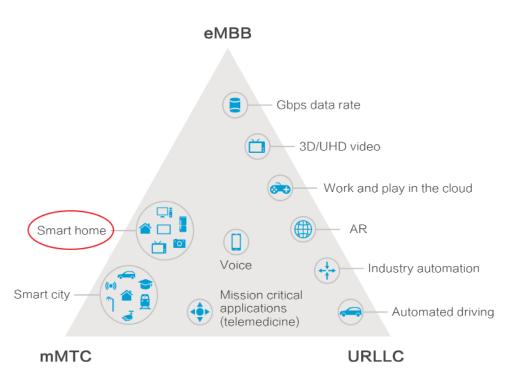
Source: Cellnex

5G Opportunities

In-building scenarios









Possible Use Cases

- Smart Buildings
- D.A.S. & Small Cells
- Facilities management
- Radio indoor Coverage
- Car Parkings
- Indoor Wifi

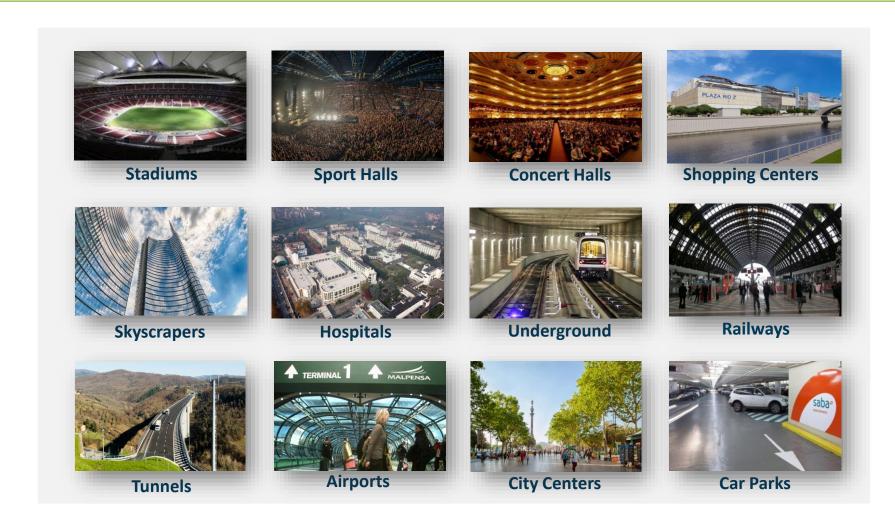


Possible Use Places



1 Smart Building Key Cellnex references

Cellnex manages nearly **1,300 nodes** distributed in more than **80 locations**, with an average of **3 operators per location**. More than **10 years of experience** in DAS.

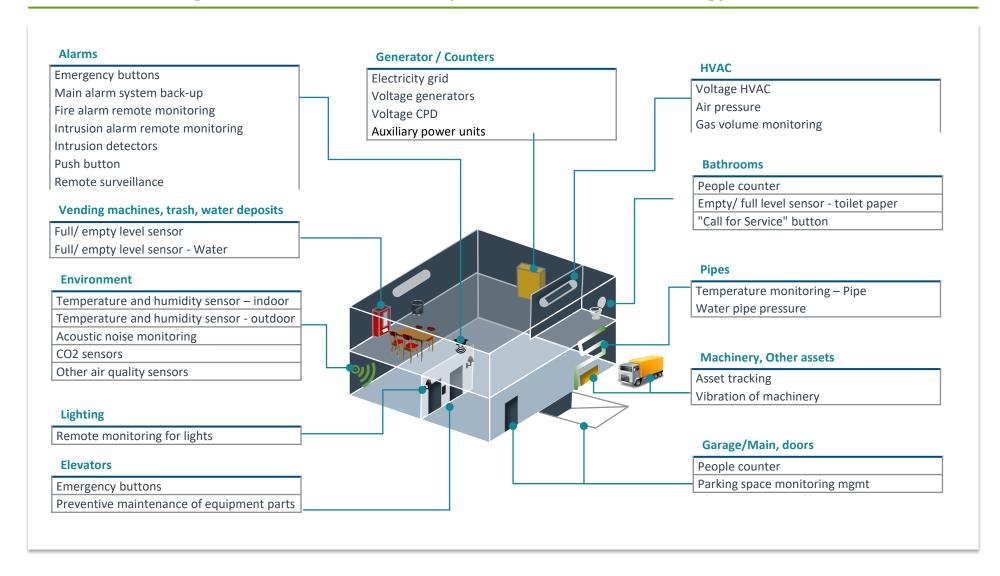


1 Smart Building

Multiple sources of information



5G figures: x10 Connection density/Km² and 1000 X lower energy/bit



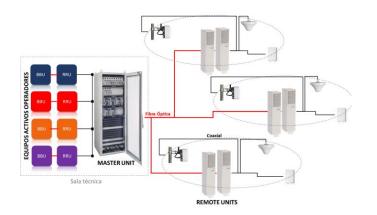
2 DAS and Small Cells

An important pillar for coverage expansion



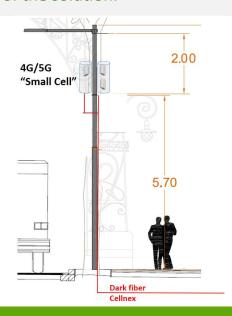
Savings and flexibility in CAPEX and OPEX

- Cellnex assumes the risk of marketing the network deployed with the other operators. It allows to desynchronize the deployment of the rest of Operators.
- CAPEX and OPEX flexible depending on the financial requirements of the operator.
- Reduction of the cost of acquisition of sites thanks to:
 - ☐ Cellnex co-investment
 - Design engineering and advanced radio planning.
 - Operational efficiency in the provision of the service.



Time to market

- Single window of relationship with the owners / managers of the sites
- Access to a portfolio of sites of great interest to operators
- Reduction of the execution period and startup of the solution thanks to:
 - Portfolio acquired by the acquisition team
 - ☐ SLA for the planning and deployment of the solution.



Operational excellence

- Team of engineers dedicated to the deployment.
- Project management and installation of the end-to-end solution.
- SLAs for O & M, agreed with the operators according to their needs and independent of the rest.
- Monitoring from the Network Control Center 24/7.
- Updates of the network according to the needs of the operator or the owner of the site.



3 Facilities Management

Accessing to different ways to visualize the data Main Goals

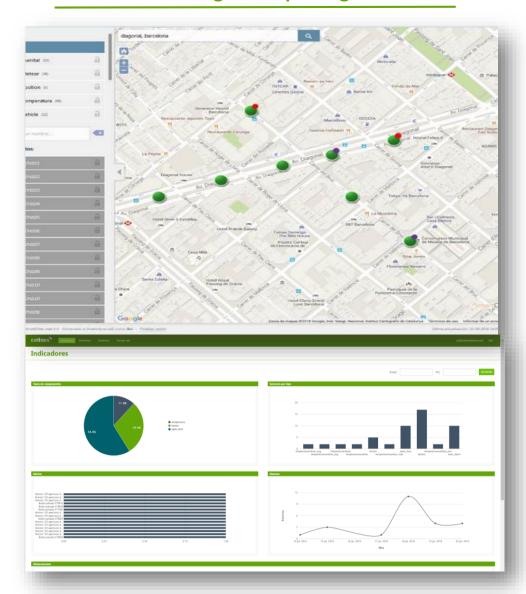
- Development of a tool for the visualization of the state of the different elements.
- Efficient management of resources.
- Generation of alarms and warnings based on business rules defined by the client.
- Integration of different types of sensors (door opening, power consumption, presence control for surveillance rounds, CPD temperature, device tracking, etc.)
- Display of service indicators associated with the data obtained.

PROJECTS:

 Sensoring Pilot for ISS buildings (SMARTFACILITIES)



Monitoring and reporting



In-building solutions

References: Skyscrappers

- Discreet installations
- Minimizing exposure to wireless signals



Porta Nuova





Intesa San Paolo



Palazzo Lombardia



Torre Hadid

4. Radio Indoor Coverage





Main Goals

Cellnex is using different tools based on software models to identify the levels of the in-house radio coverage in a gradual manner in different building types:

- Big department stores
- Stadiums
- Big and small Offices
- Private houses

These tools can analyse indoor radio in 3G, 4G and 5G frequency bands.

4 Radio Indoor Coverage

References

- Minimizing exposure to wireless radio signals
- Reduced antenna dimension and Minimization of visual impact



Spedali Civili (Brescia)







Plaza Rio 2

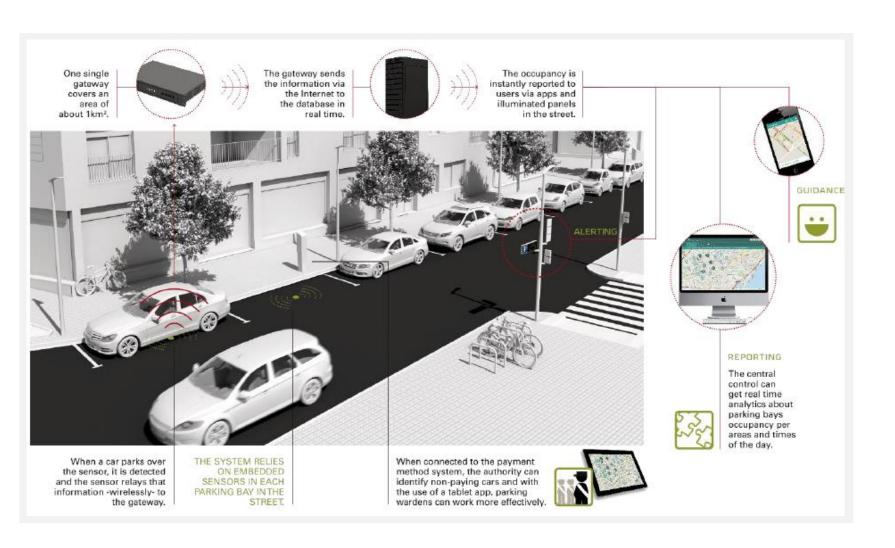


L'Oceanogràfic

5 Car Parkings







Target

Mesh of sensors to detect and inform about empty spaces.

Leading to:

- Gain in efficiency and optimization for car users.
- Reducing time to find an empty slot.
- Thus reducing energy consumption.
- Thus reducing city pollution.

6 Indoor Wifi or FWA



Target and goals

- Development of scorecards based on BI (Business Intelligence) tools to facilitate decision making.
- Integration of data from different WIFI management systems.
- Development of scorecard and analysis of business indicators associated with the use of the network and tracking.



Projects

Project WIFI BARCELONA:

Development of a Scorecard for the visualization of resources and data analysis.

